

A&B – Sun Pipe Line

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A&B Pipe and Supply
Sun Pipe and Valves

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Cordoba II @ Doral ...



Codina Partners are erecting new luxury rental apartments across the street from the successful Cordoba I complex, which are now 99% occupied. These 230 rental units will range in size from 886 to 1,249 square feet. The four-story building will feature upgraded amenities, including an advanced fitness center, court yards for recreation, large summer kitchens, a party room, swimming pool, business center, spacious gardens, and a three-acre public park. Cordoba II will aim at achieving LEED Silver certified.

John Moriarty is the general contractor on the project, and the fire sprinkler contractor is Century Fire Inc. of Miami. A&B Pipe furnished most of the material for the project.



(ABOVE LEFT) The sprinkler pipe (from Allied Tube & Conduit) for the parking garage in the Cordoba II was pre-fabricated by A&B Pipe and Supply. Shown here is a view from the second floor of the garage. **(ABOVE)** Here is a view of the first-floor parking garage. The hangers pictured are from Anvil International, the groove couplings are from Victaulic, and the ATR are from Hodell-Natco. **(LEFT)** Pictured here is a fire sprinkler system using CPVC pipe and fittings (orange pipe and fittings) by Spears Manufacturing Company. The apartments in the complex are equipped with this FlameGuard system.



Vero Beach Elementary School ...

Construction of Vero Beach Elementary School's replacement campus on 12th St. is on schedule to be completed this May. This 20 million dollar, 90,000 sq. ft., two-story complex will replace the current school next door, which has been plagued with electrical and mechanical problems for years.

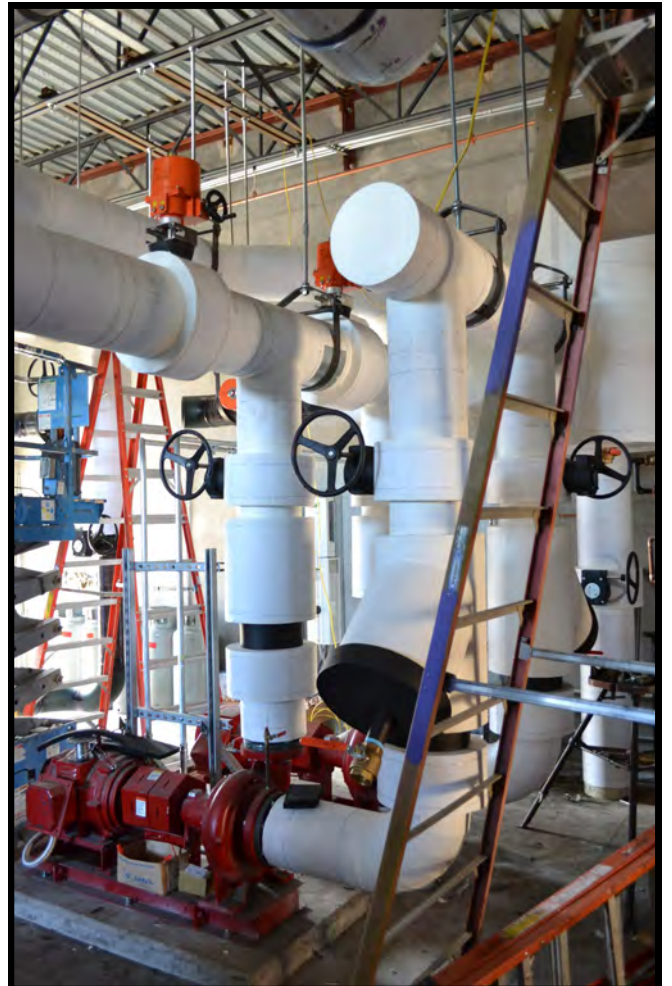
Proctor Construction is the general contractor for this project. Sun Pipe and Valves is supplying pipe, vales, and fittings to HYVAC Inc., a full-service mechanical contractor headquartered in Deerfield Beach.



(LEFT) Here are the twelve modular thermal energy tanks, located next to the chiller building. Off-Peak Cooling (OPC) has become the norm for all Treasure Coast County schools because of the associated energy savings.



(LEFT) This 450-ton chiller has been installed next to a smaller 250-ton unit. The butterfly valves are from Stockham, the flexible connectors are from Flex-Hose, and the thermometers are from Terrice.



(RIGHT) The pumps pictured here are two of four units that charge the Ice-Banks at night with an ice slurry of water and propylene glycol.



2012 Summit Meeting in Miami ...

The A&B-Sun Pipe Seventh-Annual Field Marketing Summit was held on Saturday, February 18 at the A&B facility in Miami. A&B and Sun sales, marketing, and management personnel met with preferred supplier representatives from across the country to develop plans and goals for improving our sales volume in 2012 while improving service to our customers.

(RIGHT) Aroddy Morejon and Walfre Estrada meet with Joe Tamaro and Matt Tolley from Hodell-Natco Industries.



(LEFT) Enrique Collazo (CEO of A&B and Sun Pipe) meets with Luis Gomez, Bryan Blalock, and Hector Rivera from Conbraco Industries.

(RIGHT) Luis Lagos and Alex Garcia meet with Jeff Mullavey and Jack Murray from Smith Cooper.



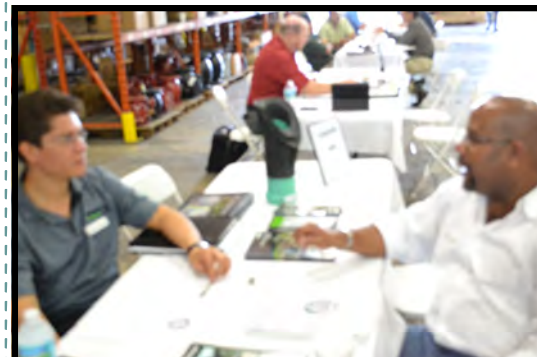
(LEFT) Mayra Enriquez and Rand Calender meet with Jim Doerfier of Mill Rose Company.

(RIGHT) Owran Green and Lazaro Lopez meet with Matt Grund and Chase Freeman from O.C. Keckley.



(LEFT) Brian Epstein meets with Matt Patton of Warren Alloy.

(RIGHT) Alex Paulino meets with Josue Raudales of ADS/Hancor.



(LEFT) Al Riverol and Carlos Aspuru meet with Carlos Brunet of Victaulic Fire Products.

(RIGHT) Russel Bray meets with Phil Tyree and Bryan White from Anvil International.





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Owran Green, A&B Pipe Inside Salesman & Stocklister

Owran was born in St. Catherine, Jamaica, a parish in the southeastern region of the country with the largest economy of all 14 parishes. When asked about the origin of his name, Owran explains that he was named after his doctor, O'ran, but his parents, unsure of the correct spelling, named him "Owran."

Owran attended school in the parish and later became a standout soccer player in high school. After high school, at age 20, Owran joined his sister in Miami, eager to explore greater economic opportunities. Once in Miami, Owran worked in construction while simultaneously attending classes at Florida Atlantic University.

Owran's first job was with Quality Fabrication in Pompano Beach, where he began work as a threader in 1995, later becoming a welder. In 1997, he advanced to the fire sprinkler stocklisting department and was eventually promoted to Assistant Plant Manager.

However, in September of 2010, Quality Fab closed its fabrication shop, and consequently, Owran was out of a job. Never one to be easily defeated, he eventually joined A&B Pipe as an inside salesman in early 2011 and recently added stocklister to his responsibilities. Needless to say, Quality Fabrication's loss was our gain and we are very pleased to have Owran on board today.

In 1995, Owran married Sandra, a practical nurse. They currently live in Sunrise where they are the proud parents of a 16-year-old daughter, Breanna. Owran has many hobbies, including motorcycle riding, table tennis, and running (his wife calls him "Forrest Gump"). His true passion, however, is soccer, which he plays every Saturday morning through the community organization, Icy Hot United (icyhotutd.org), on which he also serves as president. This group, besides participating in weekly recreational soccer competitions, is also active in community service, including such activities as blood drives and scholarship awards, to name a few.

From the Editor...

I'd like to draw your attention to the article on page 2, which references the use of Off-Peak Cooling in the Treasure Coast. I've long been an advocate of thermal energy storage and would like to promote its usage more widely. Although I have not seen any applications thus far along the Gold Coast, I'm inclined to believe they do exist but have not been publicized. It is well known that the advent of air conditioning is what caused the rapid population expansion in the southern states, and that A/C utilizes more than 50% of power consumption during the summer months in South Florida. Two states (California and Hawaii) now provide tax incentives for OPC. Why not Florida?

OPC technology is both straightforward and proven. Furthermore, electricity is more expensive during peak periods and utilities have spare capacity at night. Lower nighttime temperatures allow refrigeration equipment to operate more efficiently than during the day, reducing energy consumption. Moreover, less chiller capacity is required, which also means lower capital costs. And, by using off-peak electricity to store energy during peak hours, daytime peaks of power consumption are reduced, forestalling the need to build new, expensive power plants.

The usage of OPC in our Treasure Coast schools is currently four years in the running and the cost savings are real. (Note: I have discussed this issue with a few of our customers who service these installations and one pointed out a problem in which the chillers were running constantly during the day. This is a problem with the size of the ice banks, not the technology itself.)

The applications for OPC extend far wider than school installations and should be considered sooner rather than later. The largest OPC application that I'm aware of is the McCormick Place Convention Center in Chicago. Moreover, there are a couple of skyscrapers in New York City that are now converting to thermal energy storage. In my estimation, it's time that we, too, take advantage of these cost-saving OPC applications

